



Award Winning Products & Services
Independent & Accredited
LEADERS IN VISUAL COMMUNICATION



POLYCOM®



LifeSize®



RADVISION
Delivering the Visual Experience

About Us

VideoCentric Ltd is an accredited, independent supplier and installer of the world's leading brands of video conferencing and telepresence systems, and is one of the most experienced video communications companies in the UK.

VideoCentric's award-winning maintenance programmes and customer care services provide the highest level of technical support available in the UK with our own fully trained and accredited staff.

Built on customer satisfaction, VideoCentric offers the most independent advice and aims to provide a complete end-to-end solution allowing our customers to reduce travel costs, improve business efficiency and reduce carbon emissions leading to a fast Return-on-Investment.

VideoCentric has the most comprehensive high definition interoperability suite in the UK covering nearly all systems from each of the world's top manufacturers. Partnerships are also in place with leading Cisco, Microsoft and Avaya integrators, enabling us to lead the Unified Communications revolution in 2011 and beyond.



VideoCentric's leading Telepresence, Video Conferencing and Network Infrastructure brands include Cisco (formerly Tandberg & Codian), Polycom, RADVision, Lifesize and Emblaze-VCON. These are complimented by Plasmas, LCDs, Cameras, Projectors, Interactive Whiteboards and Streaming/Recording servers by Canon, Sony, SMART, Hitachi, NEC, Samsung, LG, Panasonic, Wolfvision, Sanyo, Elmo & Exterity.

Services

Demonstrations

VideoCentric offers free demonstrations of all the leading manufacturers at customer sites nationwide, and also boasts the largest interoperability suite in the UK, where customers can compare virtually every manufacturers HD video conferencing systems under one roof.

Training

VideoCentric offers a variety of user, system administrator and network administrator level courses & seminars to ensure all our customers are comfortable with their technology. All our video customers receive free remote refresher training up to four times a year.

Rapid Response Support

VideoCentric offers an award winning maintenance service and supports its customers directly with fully accredited & experienced engineers. Maintenance packages can include technical telephone support, refresher training, onsite engineers 24x7 for mission critical operations (e.g. hospitals)

24x7 Dial In Test Facility

VideoCentric has a 24 hour, 7 days a week auto answer test facility to enable customers to test connectivity and interoperability at any time to standard and high definition systems from all the worlds leading manufacturers.



IP & ISDN Connectivity

VideoCentric provides IP & ISDN connectivity services for multi-vendor video and voice communications and high quality conferencing, including installation, configuration and testing.

Unified Communication Consultancy

Fully independent consultancy is available to help you build your business case for video conferencing, voice evolution and to help you plan out your unified communications strategy for the next 5-10 years.

Finance/Leasing

VideoCentric provides flexible finance and leasing options allowing payments and VAT to be spread, typically over 36 months, allowing customers to offset their investment against immediate savings.

Installation

VideoCentric can provide expert installation for all equipment we supply throughout the UK, Europe and globally if required.

Hire Service

VideoCentric has the widest range of 1080P, 720P and Standard Definition Video Conferencing systems, available to hire, anywhere in the UK, including desktop video conferencing packages, HD videophones, professional group conferencing units and pan, tilt, zoom cameras.

Firewall Traversal

Firewalls create limitations that are no longer acceptable in a world of Unified Communications and specialist knowledge available at VideoCentric is required in order to implement a flexible yet highly secure communications network.

Managed Conferencing & Internet Bridging

VideoCentric offers SD & HD Multipoint hosting at managed, secure data centres, boasting ISO27000 security accreditation. From virtual video rooms to fully managed "concierge services", we offer cloud-based multipoint video conferencing to our customers.

Products

Telepresence & Video Conferencing

- Portable meeting room systems
- Desktop conferencing software
- HD Video Conferencing suites
- Telepresence systems
- 3D Solutions
- Videophones
- Boardroom systems and furniture



Visualisation & Projection

- Display Walls
- Plasma, LCD and LED displays
- Projectors
- Mounts, brackets, stands & trolleys

Interactive Technologies

- Interactive Whiteboards
- Touch Screen Controllers
- Interactive Plasma and LCD overlays
- Interactive panels
- Response systems
- Computerless digital whiteboarding



Audio Conferencing

- Conference phones
- SIP conference phones
- Microphones & mixers
- Echo Cancellation
- Integrated room audio systems

Network Infrastructure, Streaming & Recording

- Gateways
- Multipoint
- Gatekeepers
- Firewall traversal
- Streaming & Recording servers
- Network management systems



Cameras & Accessories

- Visualisers & document cameras
- PTZ Cameras
- Brackets & mounts



Customers

Telepresence, Conference and Network Customers

VideoCentric has supplied telepresence and video conferencing solutions to a wide range of customers, both in the private and public sectors. We have also designed, supplied, installed and supported a large number of network solutions including large complex infrastructures needing expert levels of technical support, placing us in the top 5 video networking companies in the UK. Some of our customers include:

Healthcare

Over 30 healthcare establishments including: Southall, South London & Maudsley, Southampton, Leeds, Broadmoor, Newcastle, Oxford, Edinburgh, NHS Education for Scotland, Highland PC Trust, UCL, Manchester, Hull & York Medical

Leisure & Retail

Claire's Accessories
 Fred Olsen Cruise Lines
 La Senza
 Specsavers
 Urban Outfitters

Public Sector

Staffordshire Police
 Ministry Of Defense
 The Home Office
 Lancashire Council
 Cork City Council

Schools

Over 50 schools including: Broadclyst Devon, Waingels Woodley, Holt Wokingham, Castle Hill Hampshire, Gloucester High, Q.E. High Carmarthen, Swadlands Kent, Coleshill, Merridon, Wadebridge Surrey

Universities

Over 30 universities including: Birmingham, Cardiff, Durham, Edinburgh, Liverpool, Bristol, Manchester, Oxford, Winchester, Salford, Sheffield, York, Bath

Finance

Dow Jones
 Ermitage Group
 Jersey Finance
 Reuters/Thomsons
 Swiss Exchange

Construction, Industrial & Manufacturing

British Aerospace
 BOSCH
 Costain
 Epsom
 Infotec/Ricoh
 Marshall Amplification
 Nestle
 Rolls Royce
 Tarmac
 Wates

Energy & Utilities

BNFL
 British Gas
 Encana Oil/Gas Research
 EON
 Intergen UK
 Nexen Petroleum UK
 Scottish Power
 Shell
 Worley Parsons

Judicial & Legal

Brodies
 DentonWildeSapte
 DLA Piper
 Greenwoods Solicitors
 Morton Fraser Solicitors
 Saunders Law Partnership

Media & Marketing

BBC
 Electronic Arts (EA)
 ITV
 Random House Group
 Virgin Media

Charities & Organisations

British Library
 English Heritage
 National Theatre
 Refugee & Migrant Justice
 RSPCA
 The Church of Scotland



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